



CONTACT

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Founder & Managing Director

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REGISTRATION

CHE-298.384.297

Canton Zug Commercial Register

GOVERNING LAW

Swiss law

ICC Geneva /

Zurich Chamber of Commerce

COMPLIANCE

SECO · OFAC · EU · UN

Swiss AMLA · FATF

GEOGRAPHY

Western Europe · CEE

Central Asia · MENA · Americas

ENGAGEMENT

Retainer advisory

Project-based execution

Commission agency (Swiss law)

FOUNDED

2018 · Zug, Switzerland

Independent Advisory & Execution Platform

Cross-border commodity transactions. Structured and executed.

ABOUT MSE

Metal Supply Experts GmbH is an independent advisory and execution platform for cross-border commodity transactions. MSE engages at board and ownership level — where transactions, market entries, or operational restructurings require senior execution capacity unavailable internally. Mandates are structured as retainer advisory, project-based execution, or commission agency arrangements under Swiss law. A selective network of senior advisors and execution specialists is engaged on a mandate basis.

Focus: sustainable fuels & bioenergy · industrial metals & critical materials · cross-border M&A & special situations.

FOCUS AREAS

- **Sustainable Fuels & Bioenergy** — ISCC EU certification, RED III / RTFO compliance, GHG pathway structuring, offtake coordination with tier-1 European energy companies. 400,000+ mt delivered to bp, Shell, and Varo Energy.
- **Industrial Metals & Critical Materials** — Primary and secondary aluminium, ferroalloys, rare earth elements, EV battery metals. LME pricing, premium capture, logistics hub design, supply chain structuring.
- **Cross-Border M&A & Special Situations** — Due diligence, valuation, and capital structuring for commodity-linked industrial assets. Swiss-law investment structures, fund architectures, deposit evaluation across Southern Europe, Central Asia, and EMEA.

REGULATORY & DIGITAL CAPABILITIES

- **CBAM Compliance** — Embedded carbon documentation for cross-border steel, cement, and aluminium flows under Regulation (EU) 2023/956. Scope 1–3 carbon accounting per shipment.
- **Sustainability Certification** — ISCC EU certification management through EU Union Database registration. Chain-of-custody traceability aligned to ISCC EU and ASI standards.
- **Trade Finance & Settlement** — Commission agency structuring under Swiss law. Working capital and trade finance coordination. AML/KYC/KYB compliance per Swiss AMLA, FATF, and OFAC.

SELECTED MANDATES

Terminal Operations — Standardisation of bulk and break-bulk operations for a global port and terminal operator.

Building Materials — EU market entry for an international cement holding (60+ Mmt/year). Elbe and Baltic logistics corridors, CBAM-compliant carbon reporting.

Advanced Materials — Full commercial P&L for a Central European specialty materials manufacturer (Al_2O_3 , ZrO_2 , zeolite). 13-week S&OP cycle.

Rare Metals — Rare Metals trading desk concept. Ga/Sc/V extraction feasibility from 30M tonnes of bauxite residue at a major alumina refinery.

M&A Advisory — Due diligence, valuation, capital structuring for industrial mineral assets, Southern Europe. DCF/IRR modelling, investor materials.

FOUNDER & MANAGING DIRECTOR

Sergey Belskiy — 25+ years in global commodities, industrial operations, and cross-border execution. Senior roles at RUSAL Marketing GmbH (Zug), including COO/Director SCM. Subsequently CEO of Eurocement Holding AG (Zurich, 2022–2024). MSc Metallurgy, MISiS Moscow · ADP, London Business School · LME Operations Certification · Published author, industry and financial press.

\$4.5B+

P&L MANAGED

8%

GLOBAL AL FLOWS

–40%

DEMURRAGE REDUCTION

\$65M+

MARGIN UPLIFT